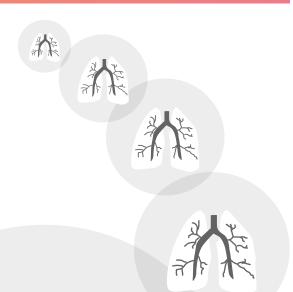
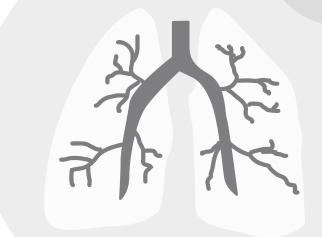
AVANOS | MINI-BAL Sampling Catheter

MINI-BAL:
MINIMISE TO
MINIMISE TO





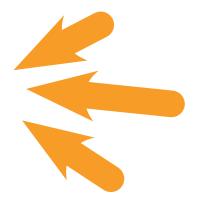
MINIMISE: Sputum & Endotracheal Aspirate Usage

!!WARNING!!

New CDC Guidelines caution against using sputum samples.

A sputum and endotracheal aspirate are not minimally-contaminated specimens and therefore, organisms isolated from these specimens do not meet the laboratory criteria for PNU2. - CDC Guidelines¹ (January 2015)

18% of Sputum & Endotracheal Aspirate produce a false positive or false negative.²



MINIMISE: Reduce Antibiotic Use & Cost

DID YOU KNOW?

REPLACING YOUR SPUTUM & ENDOTRACHEAL ASPIRATE with Mini-BAL enables physicians to reduce unnecessary antibiotics, in an estimated 21% of cases.3

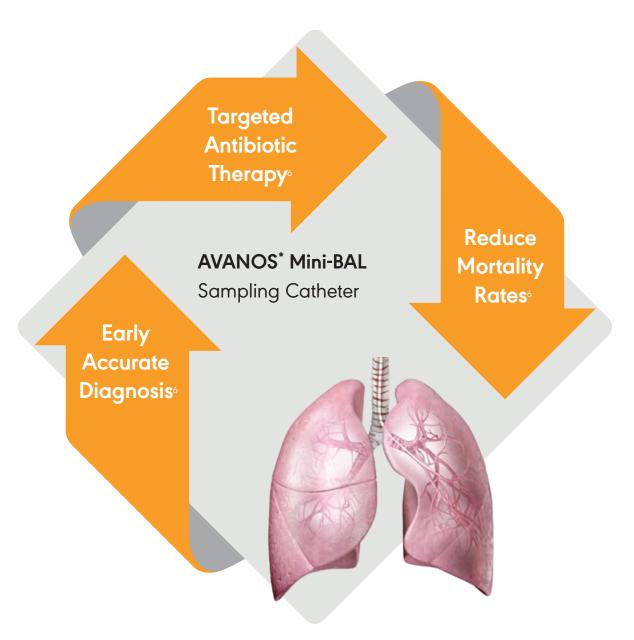
FACT:

Appropriate antimicrobial therapy saves lives (correct regimen, timing, dosage, route and duration).⁴ This results in:

- REDUCED Antibiotic Use⁵
- REDUCED Antibiotic Cost⁵
- REDUCED Healthcare Cost⁵



MAXIMISE: Patient Care with Mini-BAL

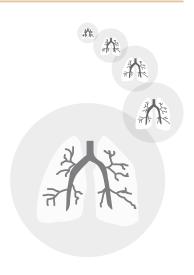


MAXIMISE Results: Replace Your Protocol with Mini-BAL

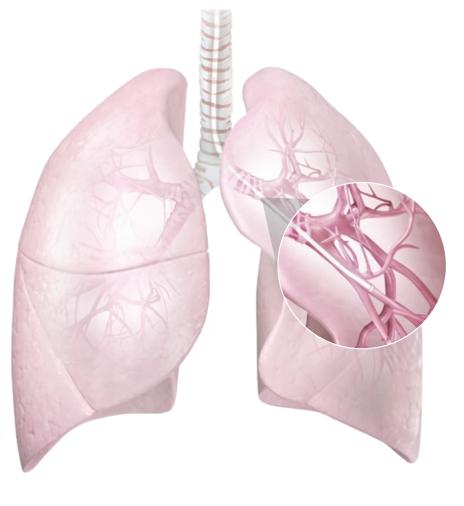
AVANOS* MINI-BAL SAMPLING CATHETER

PRODUCT CODE	OUTER CATHETER	INNER CATHETER	PACKAGING
142	16 Fr	12 Fr	5/Case
143	13 Fr	8 Fr	5/Case

MINIMISE TO MAXIMISE TO



References: 1. CDC Device-associated Module PNEU/VAP. Pneumonia (Ventilator-associated [VAP] and non-ventilator-associated Pneumonia [PNEU]) Event. January 2015. 2. Fujitani, S, Cohen-Melamed MH, Tuttle RP, Delgado E, Yasuhiko T, Darby, JM. Comparison of semi-quantitative endotracheal aspirates to quantitative non-bronchoscopic bronchoalveolar lavage in diagnosing ventilator-associated pneumonia. Respiratory Care, November 2009. 3. Kollef MH, Ward S. The influence of mini-BAL cultures on patient outcomes: implications for the antibiotic management of ventilator associated pneumonia. Chest 1998. 4. Centers for Disease Control and Prevention. August 28, 2002. Available at: http://www.cdc.gov/drugresistance/healthcare/ha/12steps_HA.htm. Accessed January 7, 2002. 5. Ost, DE, et al. Decision analysis of antibiotic and diagnostic strategies in VAP. Am J Respir Care Med, 2003. 6. M. Sezai Tasbakan, Alev Gurgun, Ozen K. Basoglu, Pervin K. Ekren, Husnu Pullukcu, Feza Bacakoglu. Comparison of Bronchoalveolar Lavage and Mini-Bronchoalveolar Lavage in the Diagnosis of Pneumonia in Immunocompromised Patients. Departments of Chest Diseases and Infectious Diseases and Clinical Microbiology, July 2010.



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